

# Difference-in-Differences

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Core Empirical Research Methods

# Example: Worker's Compensation and Injury Duration<sup>1</sup>

## Background

- ▶ **Worker's compensation:** cash and medical care benefits for work-related injuries.
- ▶ Run by US States: coverage, amount, and type of benefits varies considerably.
- ▶ **Temporary Total Disability (TTD):** unable to work but full recovery expected.
- ▶ For TTD there is no fixed duration of benefits.

## Research Question

Do more generous TTD benefits increase the duration of claims?

## Kentucky (KY) Policy Experiment

Increase in maximum TTD benefit from \$131 to \$217/week on July 15th 1980

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<sup>1</sup>Meyer, Viscusi & Durbin (1995)

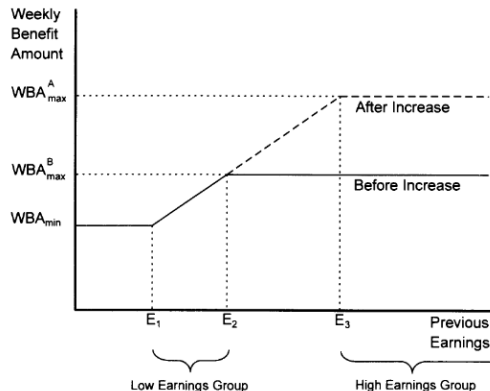
# Example: Worker's Compensation and Injury Duration<sup>2</sup>

## Treated / Untreated

- ▶ Low earners unaffected by change
- ▶ Earnings below old and new max
- ▶ Policy only affects high earners
- ▶ Weekly benefits increase

## Data

- ▶ Repeated random samples
- ▶ Date of injury
- ▶ Earnings
- ▶ Duration of benefits



<sup>2</sup>Meyer, Viscusi & Durbin (1995)

# Adding a Time Dimension

## Old Notation

$Y_0$  and  $Y_1$  are the potential outcomes at a single unspecified moment in time.

## New Notation

$Y_t(0)$  and  $Y_t(1)$  are the potential outcomes at a specified moment in time  $t$ .

## Parentheses = Potential Outcomes

$Y_t(d)$  is the potential outcome at time  $t$  if we set your treatment to  $d$ .

## New Idea

Use the time dimension to make *before-and-after treatment* comparisons.

## Two-period Model

- ▶  $Y_t$  is observed in two time periods:  $t \in \{\text{Before}, \text{After}\}$ .
- ▶ **Between** these periods some are treated ( $D = 1$ ) and the rest are not ( $D = 0$ ).
- ▶ **Before**: before *anyone* has been treated; **After**: after *some people* are treated.
- ▶ Each person has a pair of potential outcome **time series**:
  - ▶  $\{Y_{\text{Before}}(1), Y_{\text{After}}(1)\}$  if treated between the periods
  - ▶  $\{Y_{\text{Before}}(0), Y_{\text{After}}(0)\}$  otherwise
- ▶ **Observed Outcomes**:  $\{Y_{\text{Before}}, Y_{\text{After}}\}$

$$Y_{\text{Before}} = (1 - D)Y_{\text{Before}}(0) + DY_{\text{Before}}(1)$$

$$Y_{\text{After}} = (1 - D)Y_{\text{After}}(0) + DY_{\text{After}}(1)$$

- ▶ **2nd Period Effect**:  $\Delta \equiv Y_{\text{After}}(1) - Y_{\text{After}}(0)$  is our causal effect of interest

# Anticipation (aka Ashenfelter Dip)

What is  $Y_{\text{Before}}(1)$ ?

- ▶ This is *not* the potential outcome if treated in the first period!
- ▶ It is the potential outcome in period “Before” if treated *after* this period.

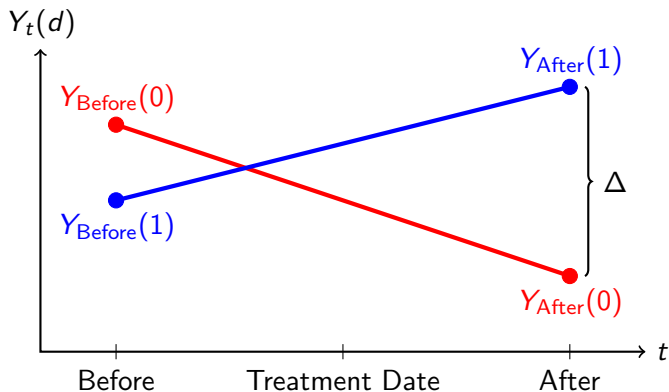
Why this distinction?

- ▶ In period “Before” everyone is untreated; why distinguish  $Y_{\text{Before}}(0)$  and  $Y_{\text{Before}}(1)$ ?
- ▶ How can a potential outcome depend on a **future** treatment?

Ashenfelter (1978)

- ▶ **Anticipation**: if I know that I will be treated tomorrow, I may change my behavior in ways that affect my outcomes today.
- ▶ “All of the trainee [treatment] groups suffered unpredicted earnings declines in the year prior to training” in a study of the effects of a government training program.

## Anticipation (aka “Ashenfelter Dip”)



- ▶ 2nd Period Treatment Effect:  $\Delta \equiv Y_{\text{After}}(1) - Y_{\text{After}}(0)$
- ▶ Anticipation:  $Y_{\text{Before}}(1) \neq Y_{\text{Before}}(0)$

## More on our Target Causal Effect

$$\text{TOT}_{\text{After}} \equiv \mathbb{E}[Y_{\text{After}}(1) - Y_{\text{After}}(0) | D = 1] = \mathbb{E}[\Delta | D = 1]$$

- ▶ Natural to study the causal effect *after* treatment:  $\Delta \equiv Y_{\text{After}}(1) - Y_{\text{After}}(0)$
- ▶ Want the causal effect on the *future* not on the past (anticipation)
- ▶ Focus on *the treated*: the people for whom we can make a before-and-after treatment comparison.
- ▶ I will write TOT for short, but remember: this is the *second period* effect.



# Before-and-after Design

## What is this?

- ▶ Comparison of observed outcomes for treated: after minus before (“within person”)
- ▶ E.g. average TTD claim duration among high-income before and after 1980-07-15.
- ▶ Stepping stone to Difference-in-differences design.
- ▶ Two assumptions, one of which we'll relax later.

## Assumption: No Anticipation

$$\mathbb{E}[Y_{\text{Before}}(1) - Y_{\text{Before}}(0) | D = 1] = 0$$

## Assumption: No Trend

$$\mathbb{E}[Y_{\text{After}}(0) - Y_{\text{Before}}(0) | D = 1] = 0$$

## Theorem

$$\text{TOT} \equiv \mathbb{E}[Y_{\text{After}}(1) - Y_{\text{After}}(0) | D = 1] = \mathbb{E}[Y_{\text{After}} - Y_{\text{Before}} | D = 1].$$

## Derivation: Before-and-after Design

Let BA be the average difference of *observed* outcomes for the treated:

$$BA \equiv \mathbb{E}[Y_{\text{After}} - Y_{\text{Before}} | D = 1] = \mathbb{E}[Y_{\text{After}}(1) | D = 1] - \mathbb{E}[Y_{\text{Before}}(1) | D = 1].$$

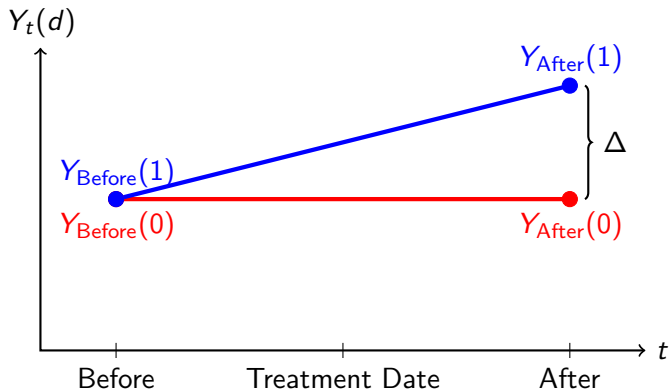
But since

$$\mathbb{E}[Y_{\text{Before}}(1) | D = 1] = \mathbb{E}[Y_{\text{Before}}(0) | D = 1] = \mathbb{E}[Y_{\text{After}}(0) | D = 1]$$

by **No Anticipation** and **No Trend**, we see that

$$BA = \mathbb{E}[Y_{\text{After}}(1) | D = 1] - \mathbb{E}[Y_{\text{After}}(0) | D = 1] = \text{TOT}.$$

## Diagram: Before-and-after Design<sup>3</sup>



- ▶ No Anticipation:  $Y_{\text{Before}} = Y_{\text{Before}}(1) = Y_{\text{After}}(0)$
- ▶ No Trend:  $Y_{\text{After}}(0) = Y_{\text{Before}}(0) \implies Y_{\text{Before}} = Y_{\text{After}}(0)$

<sup>3</sup>In the derivation, potential outcomes merely need to be equal *on average for the treated*.

# Difference-in-Differences Design

## What's wrong with Before-and-after?

- ▶ **No Trend** assumption may be implausible: “nothing else changes”

## Overview

- ▶ Rather than assuming no trend, *estimate* trend from untreated “control” group.
- ▶ Combine “between person” and “within person” comparisons.
- ▶ **Parallel Trends** assumption replaces **No Trend** assumption
- ▶ Retain **No Anticipation** assumption exactly as above.

## Assumption: Parallel Trends

$$\mathbb{E}[Y_{\text{After}}(0) - Y_{\text{Before}}(0) | D = 1] = \mathbb{E}[Y_{\text{After}}(0) - Y_{\text{Before}}(0) | D = 0]$$

## Parallel Trends Assumption

$$\mathbb{E}[Y_{\text{After}}(0) - Y_{\text{Before}}(0) | D = 1] = \mathbb{E}[Y_{\text{After}}(0) - Y_{\text{Before}}(0) | D = 0]$$

- ▶ Trend in untreated potential outcomes *same on average* for treated and untreated.
- ▶ Allows *time invariant* unobservables to drive selection into treatment.
- ▶ Rules out selection based on time-varying unobservables (“transitory shocks”).
- ▶ **Fundamentally untestable**: never observe  $Y_{\text{After}}(0)$  for the treated

### Theorem

**No Anticipation & Parallel Trends  $\implies$**

$$\text{TOT} = \mathbb{E}[Y_{\text{After}} - Y_{\text{Before}} | D = 1] - \mathbb{E}[Y_{\text{After}} - Y_{\text{Before}} | D = 0]$$

## Derivation: Difference-in-Differences Design

Let DiD be the difference of differences: treated minus control and after minus before

$$\text{DiD} \equiv \mathbb{E}[Y_{\text{After}} - Y_{\text{Before}} | D = 1] - \mathbb{E}[Y_{\text{After}} - Y_{\text{Before}} | D = 0]$$

By the equations linking observe and potential outcomes:

$$\mathbb{E}[Y_{\text{After}} - Y_{\text{Before}} | D = 0] = \mathbb{E}[Y_{\text{After}}(0) - Y_{\text{Before}}(0) | D = 0]$$

$$\mathbb{E}[Y_{\text{After}} - Y_{\text{Before}} | D = 1] = \mathbb{E}[Y_{\text{After}}(1) - Y_{\text{Before}}(1) | D = 1].$$

By **No Anticipation**  $\mathbb{E}[Y_{\text{Before}}(1) | D = 1] = \mathbb{E}[Y_{\text{Before}}(0) | D = 1]$  and hence

$$\mathbb{E}[Y_{\text{After}} - Y_{\text{Before}} | D = 1] = \mathbb{E}[Y_{\text{After}}(1) - Y_{\text{Before}}(0) | D = 1].$$

Thus,

$$\text{DiD} = \mathbb{E}[Y_{\text{After}}(1) - Y_{\text{Before}}(0) | D = 1] - \mathbb{E}[Y_{\text{After}}(0) - Y_{\text{Before}}(0) | D = 0]$$

## Derivation Continued

Continuing from the previous slide:

$$\text{DiD} = \mathbb{E}[Y_{\text{After}}(1) - Y_{\text{Before}}(0)|D = 1] - \mathbb{E}[Y_{\text{After}}(0) - Y_{\text{Before}}(0)|D = 0].$$

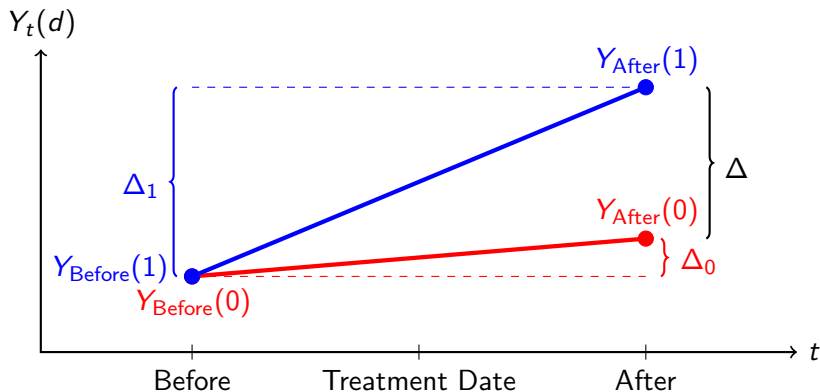
Now, by **Parallel Trends**:

$$\mathbb{E}[Y_{\text{After}}(0) - Y_{\text{Before}}(0)|D = 1] = \mathbb{E}[Y_{\text{After}}(0) - Y_{\text{Before}}(0)|D = 0]$$

Substituting this to replace the second term in the expression for DiD:

$$\begin{aligned}\text{DiD} &= \mathbb{E}[Y_{\text{After}}(1) - Y_{\text{Before}}(0)|D = 1] - \mathbb{E}[Y_{\text{After}}(0) - Y_{\text{Before}}(0)|D = 1] \\ &= \text{TOT} - 0.\end{aligned}$$

## Diagram: Difference-in-Differences Design<sup>4</sup>



- ▶ No Anticipation:  $Y_{\text{Before}}(1) = Y_{\text{Before}}(0) \implies \Delta = \Delta_1 - \Delta_0$
- ▶ Parallel Trends:  $\Delta_0$  same on average for treated and untreated

<sup>4</sup>For the Theorem



# Two-period DiD Implementation

## Comparison of Means

- ▶ Replace population expectations with sample means and take differences:

$$\widehat{\text{DiD}} = \left( \bar{Y}_{\text{After, Treated}} - \bar{Y}_{\text{Before, Treated}} \right) - \left( \bar{Y}_{\text{After, Untreated}} - \bar{Y}_{\text{Before, Untreated}} \right).$$

## DiD Regression

- ▶ Equivalently: regress outcome on  $D_i$ ,  $\text{Post}_t = \mathbb{1}(t = \text{After})$  and interaction:

$$Y_{it} = \alpha + \beta D_i + \gamma \text{Post}_t + \delta (D_i \times \text{Post}_t) + U_{it}, \quad t \in \{\text{Before, After}\}.$$

- ▶ DiD estimand is the coefficient on the interaction:  $\delta$
- ▶ Makes it easier to compute SEs, add controls, etc.

# Panel versus Repeated Cross-Section Data

## Panel

Random sample of people observed in *multiple time periods*.

## Repeated Cross-Section

Multiple random samples taken at different points in time.

## Do we need panel data for DiD?

- ▶ Causal effects are *within person*, but use *between person* info to identify them.
- ▶ This works because expectation expectation is a linear operator.
- ▶ For the same reason, DiD works **just fine** with repeated cross-sections:

$$\widehat{\text{DiD}} = \left( \bar{Y}_{\text{After, Treated}} - \bar{Y}_{\text{Before, Treated}} \right) - \left( \bar{Y}_{\text{After, Untreated}} - \bar{Y}_{\text{Before, Untreated}} \right).$$

- ▶ Also works with the regression approach...

## Example

```
library(broom); library(estimatr); library(tidyverse)
library(modelsummary)
library(wooldridge) # injury dataset

KY <- injury |>
  filter(ky == 1) |> # dataset contains Kentucky and Michigan
  rename(treated = highearn, post = afchnge, duration = durat)

naive <- lm_robust(log(duration) ~ treated, KY, subset = (post == 1))
ba <- lm_robust(log(duration) ~ post, KY, subset = (treated == 1))
dd <- lm_robust(log(duration) ~ treated * post, KY)

results <- list(Naive = naive, BA = ba, DiD = dd)
```

```
modelsummary(results, fmt = 2, gof_omit = 'R2 Adj.|AIC|BIC|RMSE',
              output = 'latex')
```

|                       | Naive          | BA             | DiD            |
|-----------------------|----------------|----------------|----------------|
| (Intercept)           | 1.13<br>(0.03) | 1.38<br>(0.04) | 1.13<br>(0.03) |
| treated               | 0.45<br>(0.05) |                | 0.26<br>(0.05) |
| post                  |                | 0.20<br>(0.05) | 0.01<br>(0.04) |
| treated $\times$ post |                |                | 0.19<br>(0.07) |
| Num.Obs.              | 2688           | 2394           | 5626           |
| R2                    | 0.029          | 0.006          | 0.021          |

# Parallel Trends and Transformed Outcomes

- ▶ Following [Meyer, Viscusi & Durbin \(1995\)](#), we worked with  $\log(\text{Duration})$ .
- ▶ This requires the assumption of parallel trends **in logs**.
- ▶ If parallel trends holds in logs, it likely fails in levels and vice-versa.
- ▶ See [Athey & Imbens \(2006\)](#), [Kahn-Lang & Lang \(2020\)](#), [Roth & Sant'Anna \(2023\)](#).

## What about Anticipation?

- ▶ Assume **Parallel Trends** but *do not assume* **No Anticipation**
- ▶ **Anticipation Effect for Treated:**  $AET \equiv \mathbb{E}[Y_{\text{Before}}(1) - Y_{\text{Before}}(0) | D = 1]$
- ▶ Slight modification of argument from above ([lecture notes](#))

$$DiD = TOT - AET$$

- ▶ See [Malani & Reif \(2016\)](#) for a discussion of anticipation versus endogeneity.

# Inference in DiD

- ▶ This is genuinely difficult; I chose an empirical example to avoid complications.
- ▶ Repeated cross-sections: multiple random samples before and after policy change.
- ▶ iid sampling in each cross-section so no need for clustering.
- ▶ In true “panel” settings, typical to cluster over  $i$  whether e.g. US States
- ▶ Inference based on the CLT requires **many clusters** but this is not the case in many DiD examples.
- ▶ Active area of research. See [Roth et al \(2023\)](#) Section 5.

# Staggered Treatment Timing

- ▶ Above: two periods, treatment between the periods.
- ▶ Generally:  $T > 2$ ; treatment in any period  $1 < t < T$ ; once treated remain so.
- ▶ Potential outcomes for every possible **treatment start date**, including *never*
- ▶ E.g.  $Y_{2016}(2014)$  is a US State's potential outcome in 2016 if it experienced a Medicaid expansion beginning in 2014.
- ▶ Homogeneous treatment effects over  $t$  and  $i \implies$  extend regression from above:

$$Y_{it} = (\text{Fixed Effect})_i + (\text{Fixed Effect})_t + \delta D_{it} + U_{it}$$

- ▶ Heterogeneous treatment effects  $\implies$  this regression approach can fail badly.
- ▶ See [Roth et al \(2023\)](#) Section 3 for a good summary of recent literature.



# Relaxing / Evaluating Parallel Trends

## Evaluating

- ▶ With more than two periods, researchers often **compare pre-trends** in treated versus untreated over periods before treatment occurred.
- ▶ Additionally / Alternatively: **placebo tests**, i.e. DiD with “fake” treatment date.
- ▶ Strictly speaking, neither provides any direct evidence for or against the parallel trends assumption.

## Relaxing

- ▶ Perhaps parallel trends only holds **conditional on covariates**
- ▶ If so, can combine DiD with selection-on-observables approaches.
- ▶ E.g. regression adjustment and propensity score weighting.
- ▶ Unsurprisingly, requires an overlap assumption.
- ▶ See [Roth et al \(2023\)](#) Section 4.2 for an overview.